

Textiles

Graded-in Textiles

Memo has partnered with Camira, Designtex, Kvadrat, and Maharam to offer graded-in textiles. All graded-in textiles are listed by Pattern Name on page 77 and by Grading Group on page 78. Our Grading Groups and their LIST prices per yard are outlined below. Published product prices, including the cost of Graded-in Textiles, have been calculated by multiplying by the price per yard figures below by the yardage requirements indicated on a given product page.

| Grading Group | LIST Price per Yard |
|---------------|---------------------|
| 1             | 53                  |
| 2             | 64                  |
| 3             | 75                  |
| 4             | 84                  |
| 5             | 95                  |
| 6             | 109                 |
| 7             | 126                 |
| 8             | 144                 |
| 9             | 165                 |
| 10            | 193                 |
| 11            | 228                 |
| 12            | 263                 |
| 13            | 315                 |
| 14            | 389                 |
| 15            | 463                 |

Memo is glad to grade in textiles from suppliers other than Camira, Designtex, Kvadrat, and Maharam per customer requests. A grading fee of \$200 NET per pattern, per product, will apply in such cases. Please contact us to submit grading requests.

When specifying graded-in textiles the projected completion date of your order may exceed our normal lead times due to constraints of the textile supplier. In such instances, Memo will promptly communicate such delays and advise on adjusted lead times.

Textiles are subject to the quality and shipping standards of the provider. Memo assumes no responsibility for defects, color inaccuracies, shortages, wear, or performance of textiles.

Ordering a Textile Sample

Samples can be ordered by visiting the textile provider's website.

## Textiles

### Customer's Own Material (COM)

While we recommend selecting from our graded-in partners for the most streamlined process, we also provide the option to use COM. Memo, however, reserves the right to reject textiles which are unsuitable for upholstery on our products. This may be due to inadequate textile weight or unique elastic qualities which impact the integrity of upholstery on our products.

To select fabric outside of the graded-in fabric program, a few steps are required. Memo provides the total yardage for each product on its product spec sheets and pricelist reference pages. These published yardage figures are based on the application conditions of the cutting pattern for each product as well as managing quality issues. Certain textiles, depending on their width and/or repeat, may require additional yardage beyond the figures in our pricing pages. To calculate additional yardage, see our guidelines on page 11. Memo will also provide yardage requirements upon receipt of an order.

Upon receipt of the textile, Memo will immediately advise if flaws or deficiencies in the order are discovered. Memo assumes no responsibility for defects, color inaccuracies, shortages, wear, or sub-standard performance of the specified textiles.

Note that Memo will dispose of excess upholstery material at the time of shipment unless expressly requested to return it with the product shipment.

### Customer's Own Leather (COL)

Please contact our customer service group at [info@memofurniture.com](mailto:info@memofurniture.com)

## Textiles

### Delivery of Customer's Own Material (COM)

Customers are responsible for ensuring delivery of COM fabric to Memo. Orders for COM-upholstered products will be scheduled into production upon receipt of all COM and swatches. Please work with our customer service group to procure written confirmation of textile supplier ship dates to ensure the best possible lead time. Since shipment of COM orders depends upon textile availability, lead times may vary.

When supplying COM textiles to Memo, please include the following info:

Textile supplier

Pattern name and number

Color name and number

A representative fabric swatch for identification purposes with face side marked

Any nonstandard treatments applied to the fabric

Any additional documentation

All COM or COL must be sent prepaid to the following address and tagged as follows:

Kaas Tailored c/o Memo Furniture

13000 Beverly Park Road, Suite A

Mukilteo, WA 98275

Attn: Receiving Department

Dealer name

P.O. #

Order code # (for each fabric)

Textiles

Order Requirements for Customer's Own Material (COM)

Memo reserves the right to reject textiles or materials. Textiles requiring secondary backing or coatings should be treated prior to shipping to Memo. All yardage figures listed in Memo product spec sheets and pricelist reference pages are based on at least 54" Wide, Plain Fabric, Standard Cut.

Increases for Textile Width and/or Repeat

In the event that COM textile is both less than 54" wide and also has a repeat, add both of the two increases shown below. For textiles that require matching (stripes, plaids, prints, pattern repeats) it is Memo's policy to match all pattern repeats, stripes, prints or plaids unless specified 'No Matching Required' on purchase order.

Fabric Bolts Less than 54" Wide

|                    |         |
|--------------------|---------|
| Less than 54" wide | Add 08% |
| Less than 50" wide | Add 13% |
| Less than 48" wide | Add 20% |
| Less than 45" wide | Add 50% |
| Less than 36" wide | Add 60% |

Fabrics with Repeats

|                      |         |
|----------------------|---------|
| Repeat 7" & less     | Add 11% |
| Repeat 13" & less    | Add 18% |
| Repeat 21" & less    | Add 21% |
| Repeat 27" & less    | Add 24% |
| Repeat more than 27" | Add 25% |

Order Requirements for Customer's Own Leather (COL)

COL orders are based on an average hide size of 45 square feet of usable leather and 19 feet per yard. Due to shape and quality issues with some leather, additional hides may be required after receipt of COL. Ship full hides only.

To convert COM yardage requirements to COL square footage and number of hides, multiply the COM yardage by 19.  
Example: 5 yards x 19 = 95 square feet.

## Textiles Graded-in sorted by pattern name Camira

| Pattern Name   | Group |
|----------------|-------|
| Blazer         | 8     |
| Carragan Flax  | 11    |
| Era            | 2     |
| Gravity        | 2     |
| Lucia T2T      | 5     |
| Main Line Flax | 7     |
| Monochrome Set | 7     |
| Oceanic        | 7     |
| Sumi           | 7     |
| Synergy        | 8     |

## Textiles Graded-in sorted by pattern name Kvadrat, cont.

| Pattern Name    | Group |
|-----------------|-------|
| Hallingdal 65   | 12    |
| Melange Nap     | 11    |
| Re-wool         | 10    |
| Remix 3         | 9     |
| Sisu            | 14    |
| Steelcut 2      | 11    |
| Steelcut Trio 3 | 11    |
| Tonica 2        | 10    |

## Textiles Graded-in sorted by pattern name Designtex

| Pattern Name       | Group |
|--------------------|-------|
| Alphabet           | 7     |
| Billiard Cloth     | 9     |
| Brushed Flannel    | 7     |
| Checker            | 11    |
| Dovetail           | 5     |
| Everywhere Texture | 9     |
| Gamut              | 5     |
| Hashtag            | 8     |
| Microtweed         | 10    |
| Overtone           | 5     |
| Rein               | 6     |
| Rocket             | 7     |
| Tour               | 7     |
| Tweedy Twill       | 6     |
| Woolish            | 7     |

## Textiles Graded-in sorted by pattern name Maharam

|                       |        |    |
|-----------------------|--------|----|
| Arlo                  | 466598 | 8  |
| Article               | 458600 | 6  |
| Beck                  | 466570 | 10 |
| Brindle               | 466418 | 8  |
| Campana               | 466571 | 12 |
| Chapter               | 466610 | ?? |
| Compound              | 466196 | 10 |
| Darning Sampler Plaid | 466462 | 15 |
| Felix                 | 466625 | 12 |
| Firma                 | 466582 | 12 |
| Gemma                 | 466568 | 12 |
| Gemma Multi           | 466569 | 12 |
| Hearth                | 466536 | 13 |
| Isa                   | 466624 | 12 |
| Jasper                | 466563 | 10 |
| Lariat                | 440401 | 4  |
| Manner                | 466177 | 5  |
| Mantle                | 466517 | 8  |
| Meld                  | 466387 | 5  |
| Merit                 | 458600 | 6  |
| Messenger             | 458640 | 5  |
| Metaphor              | 466553 | 5  |
| Metric                | 466014 | 5  |
| Method                | 466579 | 5  |
| Mode                  | 466337 | 6  |
| Murmur                | 466446 | 5  |
| Muse                  | 466487 | 4  |
| Nico                  | 466564 | 9  |
| Nova                  | 466620 | 15 |
| Province              | 466549 | 12 |

## Textiles Graded-in sorted by pattern name Kvadrat

| Pattern Name     | Group |
|------------------|-------|
| Arda (Febrik)    | 13    |
| Canvas 2         | 10    |
| Coda 2           | 13    |
| Divina MD        | 11    |
| Divina Melange 3 | 11    |

Textiles Graded-in sorted by Grading Group: Camira

| Group & Price/yard | Pattern Name  |
|--------------------|---|
| Group 1 53         |   |
| Group 2 64         | Era   |
| Group 3 75         | Gravity   |
| Group 4 84         |   |
| Group 5 95         | Lucia T2T   |
| Group 6 109        |   |
| Group 7 126        | Main Line FLax<br>Monochrome Set<br>Oceanic<br>Sumi |
| Group 8 144        | Blazer<br>Synergy                                   |
| Group 9 165        |   |
| Group 10 193       |   |
| Group 11 228       | Craggen FLax  |

Textiles Graded-in sorted by Grading Group: Designtex

| Group & Price/yard | Pattern Name                         |
|--------------------|--------------------------------------|
| Group 1 53         |                                      |
| Group 2 64         |                                      |
| Group 3 75         |                                      |
| Group 4 84         |                                      |
| Group 5 95         | Dovetail<br>Gamut<br>Overtone        |
| Group 6 109        | Tweedy Twill                         |
| Group 7 126        | Brushed Flannel<br>Rocket<br>Woolish |
| Group 8 144        | Hashtag                              |
| Group 9 165        | Billiard Cloth<br>Everywhere Texture |
| Group 10 193       | Microtweed                           |
| Group 11 228       | Checker                              |

Textiles Graded-in sorted by Grading Group: Kvadrat

| Group & Price/yard | Pattern Name   |
|--------------------|--|
| Group 1 53         |  |
| Group 2 64         |  |
| Group 3 75         |  |
| Group 4 84         |  |
| Group 5 95         |  |
| Group 6 109        |  |
| Group 7 126        |  |
| Group 8 144        |  |
| Group 9 165        | Remix 3  |
| Group 10 193       | Canvas 2<br>Re-wool<br>Tonica 2  |
| Group 11 228       | Divina MD<br>Divina Melange 3<br>Melange Nap<br>Steelcut 2<br>Steelcut Trio 3<br>Hallingdal 65 |
| Group 12 263       |  |
| Group 13 315       | Arda<br>Coda 2   |
| Group 14           | Sisu   |

## Textiles Graded-in sorted by Grading Group: Maharam

|          |     |                       |        |
|----------|-----|-----------------------|--------|
| Group 1  | 53  |                       |        |
| Group 2  | 64  |                       |        |
| Group 3  | 75  |                       |        |
| Group 4  | 84  | Lariat                | 440401 |
|          |     | Muse                  | 466487 |
| Group 5  | 95  | Manner                | 466177 |
|          |     | Meld                  | 466387 |
|          |     | Messenger             | 458640 |
|          |     | Metaphor              | 466553 |
|          |     | Method                | 466579 |
|          |     | Metric                | 466014 |
|          |     | Murmur                | 466446 |
| Group 6  | 109 | Article               | 458600 |
|          |     | Merit                 | 458600 |
|          |     | Mode                  | 466337 |
| Group 7  | 126 |                       |        |
| Group 8  | 144 | Arlo                  | 466598 |
|          |     | Brindle               | 466418 |
|          |     | Mantle                | 466517 |
| Group 9  | 165 | Nico                  | 466564 |
| Group 10 | 193 | Beck                  | 463770 |
|          |     | Compound              | 466196 |
|          |     | Jasper                | 466563 |
| Group 11 | 228 |                       |        |
| Group 12 | 263 | Campana               | 466571 |
|          |     | Felix                 | 466625 |
|          |     | Firma                 | 466582 |
|          |     | Gemma                 | 466568 |
|          |     | Gemma Multi           | 466469 |
|          |     | Isa                   | 466624 |
|          |     | Province              | 466549 |
| Group 13 | 315 | Chapter               | 466610 |
|          |     | Hearth                | 466536 |
| Group 14 | 389 |                       |        |
| Group 15 | 463 | Darning Sampler Plaid | 466462 |
|          |     | Nova                  | 466620 |